

Working with the Bank's Appraiser and the Consumer

Part of the Florida Realtors® Virtual Campus Series

4 Hours CE Credit!



Date: Friday, June 8, 2018

Time: 9:00-1:00 PM

Place: HCAR

Cost: ESP Pass Holders- FREE

Non Pass Holders - \$15 Non HCAR - \$25

Instructor: Kim Bell

Course Description: What is the REALTORS® role in the appraisal process? This course will shed light on the appraisal process, how to price a listing and how to work with the lenders appraiser to ensure the best possible outcome.

Course Objectives: understanding that a house well priced is a house half sold, why property values fluctuate, develop better communication techniques with the seller, and complete a strongly supported CMA.

Name: _____

Billing Address: _____ Zip Code: _____

Phone: _____ License #: _____

Total Amount: _____ Cash Check # _____ Credit Card#: _____

M/C VISA AMEX DISCOVER Exp. _____

Signature _____

Payment must be received at time of registration. Registrations are not transferable. Registrations must be received by 4PM the day prior to class to guarantee class materials are available for student. Register online following directions below:

GO TO BOARD WEBSITE- www.hernandorealtors.com SCROLL DOWN TO : **PAY YOU BILL -CLICK ON IT AND FOLLOW THE INSTRUCTIONS (MLS USER ID WITHOUT THE HC. AND THE LAST FOUR DIGITS OF YOUR NRDS #) – WHEN IT OPENS YOU WILL SEE THIS IS ALSO WHERE YOU CAN PAY ONLINE OR CLICK ON THE EDUCATION LINE AND IT WILL OPEN – CLICK ON ALL COURSES- SELECT THE ONE YOU WOULD LIKE TO REGISTER FOR AND ADD IT TO YOUR CART. IT WILL REGISTER YOU AND NOTIFY US- YOU ARE DONE.**